# **NORWEGIAN AIR SHUTTLE ASA**



# THIRD QUARTER REPORT 2008

### HIGHLIGHTS

- Third quarter revenue up by 48.9 % to MNOK 1,971.9 (1,323.9).
- The Group earnings before depreciation (EBITDA) in third quarter were MNOK 228.5 (168.2).
- Ancillary passenger revenue up 87 % in third quarter.
- MNOK 388 in non cash financial income.
- Net result before tax was MNOK 581.7 (105.8).
- Unit cost (excluding fuel, and Norwegian.se) down by 16% compared to last year.
- Declining fuel prices during third quarter, actual price pr tonne this quarter USD 1.271 (698).
  Unit fuel cost up 49% compared to last year.
- The company completed a share issue of MNOK 400 partly to cover the Group's equity share for the 10 first 737-800 aircraft.
- PDP financing for the 10 first 737-800 was finalised and had a cash effect of MNOK 235.4 in third quarter.

### **KEY FINANCIAL FIGURES**

Consolidated Financial Key figures and ratios								
Unaudited	Quarter end	ed Sept 30	YTD Sej	Year ended Dec 31				
(NOK 1 000)	2008	2007	2008	2007	2007			
Operating revenue	1 971 859	1 323 902	4 611 666	3 080 813	4 226 202			
EBITDAR	321 449	265 316	244 812	474 776	504 395			
EBITDA	228 482	168 210	-39 425	244 299	207 995			
EBIT	193 378	149 194	-138 963	191 670	133 951			
Net profit/ loss (-)	414 428	76 289	141 494	106 048	84 580			
EBITDAR margin	16.3 %	20.0 %	5.3 %	15.4 %	11.9 %			
EBITDA margin	11.6 %	12.7 %	-0.9 %	7.9 %	4.9 %			
EBIT margin	9.8 %	11.3 %	-3.0 %	6.2 %	3.2 %			
Net profit margin	21.0 %	5.8 %	3.1 %	3.4 %	2.0 %			

### TRAFFIC FIGURES AND RATIOS

Unaudited	Quarter end	ed Sept 30	YTD Se	Year ended Dec 31	
(NOK 1 000)	2008	2007	2008	2007	2007
Yield (NOK) *)	0.66	0.62	0.63	0.66	0.65
Unit Revenue (NOK) *)	0.54	0.53	0.50	0.53	0.52
Unit Cost (NOK) *)	0.50	0.50	0.54	0.52	0.53
Unit Cost ex. fuel (NOK) *)	0.31	0.37	0.36	0.40	0.40
Ancillary revenue/PAX (NOK) *)	61.6	32.9	53.7	28.9	33.3
Norwegian.no					
ASK (mill)	2 765	2 042	6 991	5 147	6 959
Passengers	2 100 400	1 794 332	5 623 214	4 692 660	6 362 725
Load factor	81 %	87 %	79 %	81 %	80 %
Norwegian.se					
ASK (mill)	824		1 755		796
Passengers	473 982		1 292 422		693 867
Load factor	84 %		80 %		82 %

\*) Only Norwegian Air Shuttle ASA, excluding Nodic Airlink Holding AB (Norwegian.se)

### **OPERATIONS**

### Traffic development \*

A total of 2,574,382 passengers travelled with Norwegian (the Group) in the third quarter of 2008, compared to 2,033,418 in the third quarter of 2007, equivalent to an increase of 27 % in the number of passengers. Norwegian.no had a passenger load factor of 81 % this quarter, compared to 87 % in the same period in 2007. The production (ASK) has increased by a total of 35 % for Norwegian.no, and the passenger traffic (RPK) has increased by 27 %. Norwegian.se had a passenger load factor of 84 %.

At the end of the third quarter 2008 Norwegian had 39 operational aircraft, compared to 29 at the end of the same period last year (incl. wet lease). The total fleet including aircraft on maintenance and excluding wet lease was 42 aircraft on the same date. The Group utilized every operational aircraft 11.0 block hours compared to 10.7 last year.

Norwegian.no utilized every operational aircraft 11.3 block hours pr day in the third quarter, a 1% increase compared to the same period last year. Norwegian.se utilized every operational aircraft 9.8 block hours which is an increase of 26% compared to last year. The utilization of the aircraft has improved as a consequence of the expansion, longer flying distances and for Norwegian.se restructuring and optimization of the route portfolio.

The share of Internet sales was 89 % for Norwegian.no which is equivalent to the same period last year. For Norwegian.se 91 % of sales was internet based which is an increase of 2 p.p.

	Qua	rter ended Sep 3	30	Υ.	T.D. Sep 30		Full Year
	2008	2007	y.o.y Change	2008	2007	y.o.y Change	2007
norwegian <mark>.no</mark> z							
Internet bookings	86 %	86 %	- рр	87 %	86 %	1 pp	86 %
ASK (mill)	2 765	2 042	35 %	6 991	5 147		6 959
RPK (mill)	2 247	1 767	27 %	5 550	4 171	33 %	5 586
Load factor	81 %	87 %	-5 pp	79 %	81 %	-2 pp	80 %
Passengers	2 100 400	1 794 332		5 623 214	4 692 660		6 362 725
DOMESTIC							
ASK (mill)	680	501	36 %	1 755	1 437	22 %	1 950
RPK (mill)	540	430	26 %	1 375	1 150	20 %	1 550
Load factor	80 %	86 %	-6 pp	78 %	80 %	-2 pp	79 %
Passengers	963 124	800 080	20 %	2 671 843	2 264 542		3 116 165
INTERNATIONAL							
ASK (mill)	2 086	1 541	35 %	5 236	3 711	41 %	5 008
RPK (mill)	1 707	1 337	28 %	4 175	3 021	38 %	4 036
Load factor	82 %	87 %	-2 pp	80 %	81 %	0 pp	81 %
Passengers	1 137 276	994 252	14 %	2 951 370	2 428 118	22 %	3 246 570
norwegian <mark>.se</mark>							*
Internet bookings	91 %	89 %	2 pp	87 %	89 %	-2 pp	88 %
ASK (mill)	824	291	183 %	1 755	291		602
RPK (mill)	689	242	185 %	1 403	242	480 %	473
Load factor	84 %	83 %	1 pp	80 %	83 %	-3 pp	79 %
Passengers	473 982	239 086	98 %	1 292 422	239 086		571 651

#### **Traffic Figures**

\* Traffic figures for Norwegian.se for Q3 2007 only comprise August & September.

### Revenue

Total revenue in third quarter was MNOK 1,971.9 (1,323.9), an increase of 48.9 %. MNOK 1,811.0 (1,245.0) of the revenues in the third quarter is related to ticket revenues. MNOK 144.7 (59.0) is other passenger related revenue, while the remaining MNOK 16.0 (19.9) is related to freight, third-party products, and other income.

The yield for Norwegian in third quarter (excluding Norwegian.se) was NOK 0.66 compared to NOK 0.62 same period last year. The increase in yield is mainly due to the introduction of fuel surcharges in second quarter 2008. Ancillary passenger revenue was NOK 61.6/PAX (32.9) in third quarter 2008, an increase from same period last year of 87 % mainly due to the introduction of seating and baggage fees in 2007.

### Operating Expenses

The operating expenses excluding leasing and depreciation were MNOK 1,650.4 (1.058.6) this quarter up 55.9 % from same period last year. The increase in operating expenses is mainly related to increases in production (ASK) and increase in fuel cost. Furthermore a cost of MNOK 14.3 related to wet-leases has reduced earnings as one of the Group's 737-300 deliveries have been delayed entering into service.

Throughout third quarter the Group's operations has been challenged by a fuel price that compared to last years price level, has caused an added fuel expense of MNOK 220 for third quarter. The average cost pr tonne fuel in third quarter was USD 1271, compared to USD 698 in the third quarter 2007.

The Group has at the end of the third quarter, forward contracts to cover approx 21% of fuel exposure for 2008. Term contracts on USD cover approximately 29 % of expected exposure for operating activities in USD until December 2008. Term contracts on EUR cover approximately 15 % of expected exposure in EUR until December 2008. Changes in fair value of foreign currency term contracts are included in operating costs, in the operating expense line item the hedge is designed to secure. Total expense in third quarter was MNOK -33.9 (cost reduction).

In addition, the Group purchased in December 2007, term contracts on USD to minimize the USD exposure on the purchase of three used Boeing 737-300. The last one of these three aircraft was delivered in third quarter. Changes in fair value on these contracts are booked as other costs in the profit and loss, amounting to an expense of MNOK -10.2 in third quarter (cost reduction.

The increase in depreciation and amortization is mainly due to new aircraft and amortization of fair value adjustments of assets in Norwegian.se (Nordic Airlink Holding AB).

Profit/loss from associated company in third quarter of MNOK -2.2 (0.0) consists of the Group's estimate on the 20 % share of Bank Norwegian's third quarter results.

### Earnings

Earnings before depreciation and write-down (EBITDA) in the third quarter were MNOK 228.5 (168.2), and the earnings before tax (EBT) were MNOK 581.7 (105.8).

### Financial items

Financial items in third quarter of MNOK 390.5 (-43.4) include an income of MNOK 387.8 for the hedge contract connected to the purchase contract for new generation Boeing aircraft. Due to recent developments in foreign exchange rates, the hedge instrument has in its entirety become inefficient as defined by IFRS 39 by the end of Q3 08.

The company has restructured the hedge instrument into term contracts and options. The term contracts and the options are as of the end of third quarter separated allowing for hedge accounting for the term contracts and fair value accounting for the options. The above mentioned effects are a

result of IFRS accounting principles, and have during this period no effect on cash-flows, exposure to exchange rate risk or the underlying performance of the company.

As of 16 October Norwegian sold its USD hedge contracts resulting in a positive cash effect of MNOK 324. The sale of the term contracts will have no effect in the company's income statement in the fourth quarter, but will have balance sheet and cash flow effects.

Calculated interest income of MNOK 7.3 on prepayment on the purchase contract for 42 new aircraft is included in financial items.

### Тах

The companies in the Group have tax losses to be carried forward both in Norway and Sweden. A reduction of deferred tax asset of MNOK 116.8 was recognized in third quarter. Deferred tax liability increased by MNOK 43.3 during third quarter. In relation to the share issue MNOK 6.7 in deferred tax income was booked directly to equity.

### Net result

Net result for third quarter of 2008 was MNOK 414.4, compared to MNOK 76.3 in third quarter 2007.

### **Balance sheet**

Total non-current assets amounted to MNOK 1,694.2 at the end of the quarter compared to 1,068.4 at year end. Included in tangible fixed assets are the prepayments to Boeing on 42 new aircraft of MNOK 554.4, compared to 316.5 at year end, and fair value of hedge object related to the hedge contract of MNOK 214.4 up from MNOK 128.0 at year end. One new aircraft has been capitalised during third quarter of 2008 increasing book value of aircraft up to MNOK 449.3 compared to MNOK 151.4 at year end. Compared to year end, deferred tax asset has been reduced by MNOK 18.2 to MNOK 43.1.

Total liabilities at the end of the quarter were MNOK 2,187.4 (1,961.8), of which MNOK 535.4 is interest bearing. Traffic liability was MNOK 682.3 in the end of third quarter up from MNOK 536.5 at year end. Due to seasonality traffic liability is reduced by MNOK 411.0 during third quarter.

### Shares

The parent company Norwegian Air Shuttle ASA had a total of 32,359,778 shares outstanding at the end of third quarter, compared to 20,865,526 shares outstanding at the end of 2007. During third quarter Norwegian introduced a voluntary share option program for all its employees. If all options are exercised the maximums shares to be issues within October 2010 are 561.301.

### Cash flow

Cash and cash equivalents balance at end of third quarter was MNOK 478.4 compared to MNOK 501.4 at year end.

### Operating activities

Cash flow in third quarter from operating activities amounted to MNOK -312.0, compared to MNOK -68.1 in third quarter last year. The reduction in traffic liability is the factor contributing most to the negative cash flow.

### Investment activities

Cash flow spent on the investment activity in the third quarter was MNOK -248.1. One new aircraft and upgrade on existing aircraft of MNOK 117.3 and as well as prepayments on the Boeing contract of MNOK 121.6 are the main investments in the quarter.

### Financing activities

Net cash flow from financing activities in the third quarter was MNOK 604.8. Pre-Delivery-Payment (PDP) financing for the 10 first 737-800 was released during third quarter with a cash effect of MNOK 235.4. The financing covers the prepayment stream on the first batch of 10 aircraft. In addition, the company completed a rights issue of MNOK 400 in order to finance the Group's equity share of the above mentioned aircraft.

### Significant Risk and uncertainties

The airline industry is undergoing a challenging time as a consequence of high fuel costs and the general financial situation, which has increased the risk in the industry. Of material developments for the company last year, it should be noted that Norwegian's guided capacity growth is 50 % for 2008 and has taken deliveries of the first six of 53 aircraft of the type 737-800 NG the company ordered last year (last delivery in 2014), the on going integration of Norwegian.se (Nordic Airlink Holding AB) which was acquired from Finnair in 2007 and the launch of a new base at Rygge Airport.

### Outlook

The demand for travelling with Norwegian and advanced bookings has been satisfactory entering the fourth quarter of 2008. Norwegian has executed several sales and marketing campaigns that have been well received by the market, and continue to attract customers to the continuously growing route portfolio.

The demand for tickets has so far not been affected by the turmoil in the global financial markets. However future demand is dependent of sustained consumer and business confidence in our key Scandinavian markets.

The Swedish operation will continue to focus on the restructuring and optimizing efforts. These plans include further adjustment of the route portfolio, adjusting the aircraft fleet, reducing the number of staff and realizing synergies within the Group. The Polish operation is expected to develop satisfactory

The Group guided at the second quarter presentation a unit cost of NOK 0,55 for 2008 assuming a fuel price of USD 1400 pr ton and the then existing route network. During the third quarter the fuel price has decreased. With the current jet fuel price, USD/NOK exchange rate and route portfolio, the Group anticipates a unit cost in the area of 0,54 for the full year 2008.

### Interim report Q4 2008

The interim report for forth quarter 2008 will be presented 12 February 2009.

Fornebu, 22 October 2008

Bjørn Kjos CEO

# **Norwegian Air Shuttle ASA**

# **Third Quarter Report 2008**



# **Consolidated Income Statement**

Unaudited							
		Quarter ended S	September 30	YTD Septe	mber 30	Year ended Dec 31	
(NOK 1 000)	Note	2008	2007	2008	2007	2007	
OPERATING REVENUE							
Total operating revenue	3	1 971 859	1 323 902	4 611 666	3 080 813	4 226 202	
TOTAL REVENUE		1 971 859	1 323 902	4 611 666	3 080 813	4 226 202	
OPERATING EXPENSES							
Operating expenses	4	1 342 679	829 061	3 391 626	2 023 962	2 875 418	
Personell expenses	4	263 329	171 209	747 943	428 298	622 189	
Other operating expenses	4	44 401	58 316	227 284	153 777	224 200	
TOTAL OPERATING EXPENS	SES	1 650 409	1 058 586	4 366 854	2 606 037	3 721 807	
OPERATING PROFIT / LOSS BI	EFORE						
LEASING & DEPR (EBITDAR)		321 449	265 316	244 812	474 776	504 395	
Leasing		92 968	97 105	284 237	230 477	296 400	
OPERATING PROFIT / LOSS BI	FFORF						
DEPR (EBITDA)		228 482	168 210	-39 425	244 299	207 995	
Depreciation and amortization		35 104	19 017	99 538	52 630	74 044	
	I	55 104	19 017	33 330	52 050	74 04-	
OPERATING PROFIT / LOSS (E	BIT)	193 378	149 194	-138 963	191 670	133 951	
Net financial items		390 514	-43 390	353 741	-44 676	-29 949	
Profit/loss associated company		-2 164	0	-12 049	0	-1 821	
Gain from sale of subsidiary		-2 104	0	-12 049	0	10 800	
Gain from sale of subsidiary		0	0	0	0	10 800	
NET RESULT BEFORE TAX (EBT	<b>[</b> )	581 727	105 804	202 729	146 993	112 982	
Income tax expense (benefit)		167 299	29 515	61 235	40 945	28 402	
			29 515	01 233	10 9 15	20 102	
NET PROFIT/ (LOSS)		414 428	76 289	141 494	106 048	84 580	
Earnings per share (NOK) - Basic		17.2	3.7	18.8	3.8	4.2	
Earnings per share (NOK) - Dilute		16.2	3.6	17.7	3.8	4.1	
	cu	10.2	5.0	17.7	5.0		
No. of shares at the end of the pe	riod	32 359 778	20 733 026	32 359 778	20 733 026	20 865 526	
Average no. of shares outstanding	9	24 113 902	20 386 125	22 036 647	19 910 798	20 196 040	
Average no. of shares outstanding	g - diluted	25 626 557	21 278 258	23 468 251	20 301 778	20 831 005	
Operating margin (%)		-5 %	7 %	-13 %	2 %	3 %	
Book equity per share (NOK)		2.0		11.4	14.8	24.4	
Equity ratio (%)				8 %	15 %	22 %	

# **Norwegian Air Shuttle ASA**

## **Consolidated Balance Sheet**

		Septemb	er 30	Year ended Dec 31	
(NOK 1 000)	Note	2008	2007	2007	
ASSETS					
NON-CURRENT ASSETS					
Intangible assets		235 688	308 234	293 724	
Tangible fixed assets		1 330 835	676 219	682 642	
Fixed assets investment		127 680	53 369	92 022	
TOTAL NON_CURRENT ASSETS		1 694 204	1 037 822	1 068 393	
CURRENT ASSETS					
Consumable goods		30 585	28 030	28 000	
Investments		84 049	10 027	241 75:	
Receivables		937 741	592 276	491 543	
Cash and cash equivalents		478 473	810 082	501 410	
TOTAL CURRENT ASSETS		1 530 848	1 440 415	1 262 70	
TOTAL ASSETS		3 225 051	2 478 237	2 331 098	
EQUITY AND LIABILITIES					
SHAREHOLDERS EQUITY					
Paid-in capital		829 562	432 783	443 117	
Retained earnings		208 478	83 609	65 156	
TOTAL EQUITY		1 038 041	516 392	508 273	
LIABILITIES					
Provisions for liabilities and charges		115 693	139 336	134 352	
Other long term liabilities		589 526	511 383	471 503	
Current liabilities		1 481 791	1 311 127	1 216 972	
TOTAL LIABILITIES		2 187 011	1 961 845	1 822 82	
TOTAL EQUITY AND LIABILITIES		3 225 051	2 478 237	2 331 09	

### Consolidated Cash flow statement Unaudited

	Quarter ende	d Sept 30	YTD Sept	Year ended Dec 31	
(NOK 1 000)	2008	2007	2008	2007	2007
Net cash flows from operating activities	-312 002	-68 136	-198 641	506 928	497 920
Net cash flows from investing activites	-248 134	-159 447	-417 932	-221 838	-532 619
Net cash flows from financial activities	604 806	-7 374	593 052	297 000	306 425
Exchange rate effect on cash	-166	-3 580	584	-3 718	-2 02
Net change in cash and cash equivalents	44 504	-238 536	-22 937	578 372	269 70
Cash and cash equivalents in beginning of period	433 969	1 048 618	501 410	231 710	231 71
Cash and cash equivalents in end of period	478 473	810 082	478 473	810 082	501 41

# Consolidated changes in equity

	YTD	Year ended Dec 31	
(NOK 1 000)	200	8 2007	2007
Equity - Beginning of period	508.22	260 727	260 727
Share issue	382 72	127 002	136 463
Equity change on employee options	3 72	.5 686	1 558
Stock options issued for FlyNordic aquisition		29 485	29 485
Profit/loss	141 49	106 048	84 580
Exchange rate difference group	1 82	-7 556	-4 540
Equity - End of period	1 038 04	516 392	508 273

### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

### General and accounting principles

Norwegian Air Shuttle ASA (the Group) consists of Norwegian Air Shuttle ASA and its subsidiaries. The company is a limited company incorporated in Norway. The condensed consolidated interim financial statements comprise the Group.

The consolidated financial statements of the Group for the year ended 31. December 2007 is available upon request from the company's registered office at Oksenøyveien 10A, 1330 Fornebu, Norway, or at <u>www.norwegian.no</u>.

These condensed consolidated interim financial statements have been prepared in accordance with rules and regulations of Oslo Stock Exchange and International Financial Reporting Standard (IAS) 34 Interim Financial Reporting. They do not include all of the information required for full annual consolidated financial statements, and should be read in conjunction with consolidated financial statements of the Group as at and for the year ended 31 December 2007. These condensed interim financial statements are unaudited.

The accounting policies applied by the Group in these condensed consolidated financial statements are the same as those applied by the Group in its consolidated financial statements as at and for the year ended 31 December 2007.

### Note 1 Judgements, estimated and assumptions

The preparation of condensed consolidated interim financial statements in accordance with IFRS and applying the chosen accounting policies requires management to make judgements, estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

The estimates and the underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

In preparing these condensed consolidated interim financial statements, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the period ended 31 December 2007.

### Note 2 Risk

SENSITIVITY ANALYSIS Unaudited	Effect on income MNOK
1 % decrease in jet fuel price	15
1 % weakening of NOK against USD	-29
1 % weakening of NOK against EUR	-10

The sensitivity analysis reflects the effect on P/L by substantial changes in market prices and exchange rates. The effect on P/L is annualized based on today's level of production, fuel prices and exchange rates. Operational hedges are not included in the calculation of the sensitivity.

### Note 3 Revenue

In First quarter the Group reclassified line items of revenue between passenger revenue, ancillary passenger revenue and other revenue. Passenger revenue comprise only ticket revenue, while ancillary passenger revenue is other passenger related revenue such as fees. Other revenue consist of revenue not directly related to passengers such as cargo, 3<sup>rd</sup> party commissions etc.

### SALES REVENUE

	Quarter ende	d Sept 30	YTD Sep	Year ended Dec 31	
(NOK 1 000)	2008	2007	2008	2007	2007
Per activity					
Passenger revenue	1 811 079	1 244 964	4 215 143	2 900 145	3 956 081
Ancillary passenger revenue	144 737	59 005	326 289	135 793	212 049
Other revenue	16 043	19 932	70 234	44 874	58 072
Total	1 971 859	1 323 902	4 611 666	3 080 813	4 226 202
Per geographical market					
Domestic	614 190	437 581	1 611 423	1 298 944	1 782 497
International	1 357 669	886 321	3 000 242	1 781 869	2 443 706
Total	1 971 859	1 323 902	4 611 666	3 080 813	4 226 202

### Note 4 Operating expenses

# COST BREAKDOWN

	Quarter ende	ed Sept 30	YTD Se	Year ended Dec 31	
(NOK 1 000)	2008	2007	2008	2007	2007
Personell expenses	263 329	170 581	747 943	428 298	622 189
Sales/ distribution expenses	24 797	21 614	85 634	67 349	94 162
Aviation fuel	682 060	300 431	1 564 282	670 655	990 741
Airport charges	245 729	172 191	628 458	424 245	601 780
De-icing	2 611	1 371	34 035	19 602	38 080
Handling charges	168 169	101 006	445 561	284 857	404 275
Technical maintenance expenses	160 986	120 124	416 111	301 201	412 837
Other expenses	102 728	171 270	444 829	409 831	557 743
Total operating costs	1 650 409	1 058 586	4 366 854	2 606 037	3 721 807

### Note 5 Segment information

The Group's business is managed in one operational segment which is low cost air passenger travel. The products are in all effect identical in all geographical markets.

The Group has operations in three geographical areas, but the revenue generating assets, the aircraft, are utilized separately between Norway and Sweden. Because the Group only has one business segment, the primary reporting format is the geographical segments.

There have been no changes from the last annual financial statements in the basis of segmentation or in the basis of measurement of segment profit or loss.

SEGMENTS
Uppudited

	Quarte	Quarter ended Sept 30				YTD Sept 30		
(NOK 1 000)	Norway	Sweden	Total	Norway	Sweden	Total		
External Revenue	1 636 403	335 456	1 971 859	3 851 884	759 782	4 611 666		
Operating profit/loss	241 504	-48 126	193 378	38 136	-177 099	-138 963		
Depreciation *)	26 689	8 415	35 104	65 241	34 297	99 538		

\*) Includes depreciation and write down on the fair values of assets identified in purchase price allocation. Write down on fair value of brand name FlyNordic is MNOK 19.6.

### Note 6 Information on related parties

During third quarter 2008 there are no change in related parties compared to described in Note 27 in the annual report. There have been no significant transactions with related parties during third quarter 2008.

### Definitions

ASK: Available Seat Kilometres. Number of available passenger seats multiplied by the flight distance.

RPK: Revenue Passenger Kilometres. Number of sold seats multiplied by flight distance.

CABIN FACTOR: Relationship between RPK and ASK as a percentage. Describes the rate of utilisation of available seats.

EBITDA: Operating profit/loss before financial items, taxes and depreciation

EBITDAR: Operating profit/loss before financial items, taxes, depreciation and leasing costs for aircraft

# Information about the Norwegian Group

# Head office Norwegian Air Shuttle ASA

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Internet	www.Norwegian.no
Organisation Number	NO 965 920 358 MVA

### **Board of Directors in Norwegian Air Shuttle ASA**

Erik G. Braathen, chairman Bjørn H. Kise, deputy chairman Ola Krohn-Fagervoll Liv Berstad Marianne Wergeland Jenssen Monika Johansen Halvor Vatnar Sissel Vårum

### **Investor Relations** Karl Peter Gombrii

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# **Other sources of Information**

Anual reports Annual reports for Norwgian Group are available on www.norwegian.no

### Quarterly publications

Quarterly reports are available on www.norwegian.no.

The publications can be ordered by sending an e-mail to investor.relations@norwegian.no